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Authorisation

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Nickel Mines Ltd (NIC)

Capital efficient growth

Recommendation
Buy (unchanged)

Price
\$1.085
Target (12 months)
\$1.60 (previously \$1.56)

GICS Sector
Materials
Expected Return

| | |
|-----------------------|--------------|
| Capital growth | 47.5% |
| Dividend yield | 1.8% |
| Total expected return | 49.3% |

Company Data & Ratios

| | |
|------------------------|----------------------|
| Enterprise value | \$2,243m |
| Market cap | \$2,309m |
| Issued capital | 2,128m |
| Free float | 76% |
| Avg. daily val. (52wk) | \$4.8m |
| 12 month price range | \$0.29-\$1.10 |

Price Performance

| | (1m) | (3m) | (12m) |
|----------------|------|------|-------|
| Price (A\$) | 0.99 | 0.64 | 0.53 |
| Absolute (%) | 9.6 | 70.9 | 106.1 |
| Rel market (%) | 1.5 | 61.5 | 105.7 |

Absolute Price


SOURCE: IRESS

 BELL POTTER SECURITIES LIMITED
 ACN 25 006 390 7721
 AFSL 243480

Binding agreement executed for 70% of Angel Nickel

NIC announced it has executed a binding Definitive Agreement with its partner, Shanghai Decent Investment Group (SDI), to acquire a 70% equity interest in the Angel Nickel Project (Angel Nickel). Angel Nickel is currently under construction within the Indonesia Weda Bay Industrial Park ('IWIP') on Halmahera Island in Indonesia. The project comprises four new generation RKEF Nickel Pig Iron (NPI) production lines with nameplate capacity of 36,000tpa Ni in NPI and a captive 380MW power station. The agreement provides for NIC to pay the consideration for its 70% interest in Angel Nickel in two tranches: i) an initial acquisition of a 30% interest at cost of US\$210m to be finalised no later than 31 March 2021; and ii) the acquisition of an additional 40% interest at cost of US\$280m to be finalised no later than 31 December 2021 (100%-basis valuation of US\$700m). NIC currently intends to fund the US\$490m consideration with a combination of 50% debt and 50% equity.

Demonstrated value, potential upside

We view this as a positive development. The acquisition has been de-risked by the strong performance demonstrated to date by NIC's existing operations at the IMIP, which were delivered ahead of schedule and have performed above nameplate production and below forecast operating costs. It is validated by the capital efficiency, strong EBITDA margins and returns on equity at the IMIP's Hengjaya and Ranger lines. It is also worth considering the acquisition cost of US\$490m (just 30% of NIC's current Enterprise Value) in the context of either the approximate doubling of NIC's attributable nameplate production or the 60% increase on NIC's current production.

Investment thesis – Buy, TP\$1.60/sh (from Buy, \$1.56/sh)

There are no changes to our CY20 earnings forecasts, but the cash payments made to date plus the debt drawdown and equity dilution in CY21 result in a 12% cut to earnings and an 18% cut to EPS in CY21. The acquisition drives production and earnings growth from CY23, when we forecast earnings growth of 46% vs our previous forecasts. Our NPV-based, sum-of-the-parts valuation lifts by 3%, to \$1.60/sh.

Earnings Forecast

| Year ending 31 December | 2019a* | 2020e | 2021e | 2022e |
|--------------------------------------|--------|-------|-------|-------|
| Sales (US\$m) | 236 | 512 | 658 | 712 |
| EBITDA (US\$m) | 97 | 189 | 349 | 388 |
| Attributable NPAT (reported) (US\$m) | 57 | 94 | 218 | 257 |
| Attributable NPAT (reported) (A\$m) | 83 | 137 | 311 | 356 |
| EPS (adjusted) (Acps) | 4.4 | 7.8 | 13.5 | 14.4 |
| EPS growth (%) | 46% | 13% | 73% | 6% |
| PER (x) 1 | 10.7 | 13.9 | 8.0 | 7.5 |
| FCF Yield (%) 1 | 2% | 7% | -8% | 19% |
| EV/EBITDA (x) 1 | 16.9 | 8.7 | 4.7 | 4.2 |
| Dividend (Acps) | - | 2 | 1 | 2 |
| Yield (%) | 0% | 2% | 1% | 2% |
| Franking (%) | 0% | 0% | 0% | 0% |
| ROE (%) 1 | 49% | 30% | 33% | 27% |

 SOURCE: BELL POTTER SECURITIES ESTIMATES *Transitional 6 month period to Dec-19. Change of Financial Year end from June to December
 1: Metrics annualised for 6 month period to Dec-19

DISCLAIMER:
 THIS REPORT MUST BE READ WITH THE DISCLAIMER ON PAGE 10 THAT FORMS PART OF IT.
 DISCLOSURE: BELL POTTER SECURITIES ACTED AS JOINT LEAD MANAGER TO THE \$55M
 PLACEMENT OF JUNE 2019 AND JOINT LEAD MANAGER TO THE \$231M ENTITLEMENTS
 ISSUE OF MAY 2020 AND RECEIVED FEES FOR THAT SERVICE.

Capital efficient growth

Binding agreement executed for 70% of Angel Nickel

NIC has announced that it has executed a binding Definitive Agreement with its partner, Shanghai Decent Investment Group (SDI), to acquire a 70% equity interest in the Angel Nickel Project (Angel Nickel). Angel Nickel is currently under construction within the Indonesia Weda Bay Industrial Park ('IWIP') on Halmahera Island in Indonesia's North Maluku province. The project comprises four new generation RKEF Nickel Pig Iron (NPI) production lines and a captive 380MW power station.

The execution of this agreement follows the signing of an MoU in October 2020 and associated US\$10m "good faith payment" which is deductible from the acquisition amounts. NIC will now also make a US\$20m down payment on the execution of this binding agreement. The agreement provides for NIC to pay the consideration for its 70% interest in Angel Nickel in two tranches:

- An initial acquisition whereby NIC will acquire an initial interest of 30% in Angel Nickel and 30% of all shareholder loans due to SDI at cost of US\$210m (based on a valuation of US\$700m) to be finalised no later than 31 March 2021.
- Under the second acquisition NIC will acquire an additional 40% in Angel Nickel and 40% of all shareholder loans due to SDI at cost of US\$280m (valuation US\$700m) to be finalised by no later than 31 December 2021.

The ownership structure for Angel Nickel will replicate that put in place for the existing Ranger and Hengjaya Nickel projects at the IMIP.

Acquisition funding

NIC has a balance of US\$180m to pay to complete the initial interest acquisition for a total remaining balance of US\$460m to acquire its 70% interest. NIC intends to fund this with a combination of debt and equity, notionally proposed to be on a 50:50 split. NIC has stated that discussions with banks and other financial institutions are well progressed.

Other terms and conditions

Other key terms and conditions of the acquisition include:

- Project commissioning to commence no later than 16 October 2022;
- Nameplate capacity to exceed 36,000tpa of Ni in NPI;
- SDI to indemnify Angel Nickel for construction costs exceeding US\$700m;
- SDI to purchase all NPI production from Angel Nickel at market prices; and
- Completion of the transaction is subject to approval by NIC shareholders.

Table 1 - Angel Nickel acquisition terms compared to previous acquisition

| Transaction | Angel Nickel – 70% acquisition | Ranger and Hengjaya to 80% (from 60%) |
|---------------------------------|--------------------------------|---|
| Valuation (100%-basis) | US\$700m | US\$600m |
| Completion date(s) | 31 March and 31 December 2021 | 30 June 2020 |
| Funding | 50% equity / 50% debt | 100% equity / cash on hand |
| Nameplate capacity | 36,000tpa Ni in NPI | 33,000tpa Ni in NPI (actual ~42,000tpa) |
| Attributable nameplate capacity | 25,200tpa Ni in NPI | 26,400tpa Ni in NPI |
| Capital intensity | US\$19,444/t | US\$18,181/t |
| Power station | 380MW included | ~2GW 3 rd party ownership |

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

Demonstrated value, potential upside

As when the MoU was announced, we view this as a positive development. The acquisition has been de-risked by the strong performance demonstrated to date by NIC's existing operations at the IMIP, which were delivered ahead of schedule and have performed above nameplate production and below forecast operating costs.

We also view the acquisition as being validated by the capital efficiency, strong EBITDA margins at the Hengjaya and Ranger lines as well as good returns on equity. This investment is being made at a higher underlying valuation (US\$700m vs US\$600m for the most recent acquisitions at the IMIP), but includes ownership of the power station which is likely to deliver lower operating costs.

It is also worth considering **the acquisition cost of US\$490m as just 30% of NIC's current Enterprise Value** of ~US\$1,645m. In the context of either the **approximate doubling of NIC's attributable nameplate production**, or the 60% increase on NIC's current steady-state production, it looks to be very good value.

With the execution of a binding agreement we have now incorporated Angel Nickel at the IWIP into our formal financial performance forecasts under the following key assumptions:

- NIC funds the US\$490m consideration with 50% debt and 50% equity via drawdown of debt in early 2021 and a share placement of US\$245m (A\$350m assuming AUD:USD of 0.70 and placement price of A\$1.00/sh);
- The Angel Nickel RKEF lines commence commissioning in the December quarter 2022 and ramp-up to nameplate production is achieved in the June quarter 2023; and
- Similar operating costs (marginally higher) to the Ranger and Hengjaya RKEF lines at the IMIP.

We had previously valued Angel Nickel on a risk-adjusted NPV basis. To reflect the execution of the acquisition agreement and the development stage of the project we have reduced our risk adjustment discount from 30% to 10%, consistent with other development projects we have under coverage.

Figure 1 - RKEF lines at the IWIP - under construction



SOURCE: COMPANY DATA

Upside to our forecasts and valuation

We note a number of factors that may deliver upside from our current assumptions:

- Tax concessions: we currently assume a corporate income tax rate of 25% for Angel Nickel. We make no allowance for the tax concessions applied to the Ranger and Hengjaya projects, which qualified for 7-year tax holiday (0% tax rate) and discounted tax rate (12.5%) for the following 2 years;
- Commissioning in December quarter 2022: Both the Ranger and Hengjaya lines were completed and ramped up to nameplate production ahead of schedule, showing potential for cash flows to be brought forward;
- Operating costs: in our view there is potential for the 'next-generation' RKEF lines at Angel Nickel to achieve lower operating costs due to direct ownership of the power station, closer proximity to greater raw material volumes (reducing shipping costs) plus incremental design improvements; and
- Nameplate production: the Ranger and Hengjaya lines carry a nameplate of 33ktpa Ni in NPI but are currently running at a steady-state of 42ktpa Ni in NPI, i.e. 27% above nameplate.

Changes to our forecasts

Following the execution of a binding agreement for NIC's acquisition of a 70% interest in Angel Nickel we have made the following changes to our modelled assumptions:

- Formally incorporated its acquisition and operation into our financial forecasts;
- Included funding of the US\$490m consideration with 50% debt and 50% equity via drawdown of US\$245m debt in early 2021 and a share placement of US\$245m (A\$350m assuming AUD:USD of 0.70 and placement price of A\$1.00/sh); and
- Reduced our risk adjustment discount from 30% to 10%, consistent with other development projects we have under coverage.

The net impact of these changes are summarised in the forecast changes table below:

Table 2 - Changes to our CY forecasts

| Year end 30 December | Previous | | | New | | | Change | | |
|--------------------------------------|----------|-----------|-----------|---------|-----------|-----------|--------|--------|--------|
| | Dec-20 | Dec-21 | Dec-22 | Dec-20 | Dec-21 | Dec-22 | Dec-20 | Dec-21 | Dec-22 |
| Prices & currency | | | | | | | | | |
| Nickel price (US\$/t) | 13,532 | 16,424 | 17,527 | 13,532 | 16,424 | 17,527 | 0% | 0% | 0% |
| US\$/A\$ | 0.68 | 0.70 | 0.72 | 0.68 | 0.70 | 0.72 | 0% | 0% | 0% |
| Production & costs | | | | | | | | | |
| Ore mined (t) | 728,892 | 1,560,000 | 1,560,000 | 728,892 | 1,560,000 | 1,560,000 | 0% | 0% | 0% |
| Nickel in ore (t) | 13,231 | 28,080 | 28,080 | 13,231 | 28,080 | 28,080 | 0% | 0% | 0% |
| RKEF NPI production (t) | 294,984 | 304,615 | 304,615 | 294,984 | 304,615 | 304,615 | 0% | 0% | 0% |
| Contained nickel (t) | 42,757 | 42,646 | 40,362 | 42,757 | 42,646 | 40,362 | 0% | 0% | 0% |
| Contained nickel (t, attributable) | 29,926 | 34,117 | 32,289 | 29,926 | 34,117 | 32,289 | 0% | 0% | 0% |
| Cash costs (US\$/t Ni) | 7,279 | 7,521 | 7,760 | 7,279 | 7,521 | 7,760 | 0% | 0% | 0% |
| Earnings & valuation | | | | | | | | | |
| Revenue (consolidated, US\$m) | 512 | 658 | 672 | 512 | 658 | 712 | 0% | 0% | 6% |
| Revenue (attributable, US\$m) | 380 | 554 | 561 | 380 | 554 | 590 | 0% | 0% | 5% |
| EBITDA (attributable, US\$m) | 136 | 275 | 291 | 136 | 275 | 306 | 0% | 0% | 5% |
| NPAT (reported, attributable, US\$m) | 94 | 246 | 270 | 94 | 218 | 257 | 0% | -12% | -5% |
| EPS (reported) (Acps) | 7.8 | 16.5 | 17.7 | 7.8 | 13.5 | 14.4 | 0% | -18% | -19% |
| PER (x) | 13.9 | 6.6 | 6.1 | 13.9 | 8.0 | 7.5 | - | 1.5 | 1.4 |
| EPS growth (%) | 13% | 112% | 7% | 13% | 73% | 6% | 0% | -39% | 0% |
| DPS (Acps) | 2 | 2 | 2 | 2 | 1 | 2 | 0% | -50% | 0% |
| Yield | 2% | 2% | 2% | 2% | 1% | 2% | 0% | -1% | 0% |
| NPV (A\$/sh) | 1.56 | 1.78 | 1.90 | 1.60 | 1.78 | 2.22 | 3% | 0% | 17% |
| Price Target (A\$/sh) | 1.56 | | | 1.60 | | | 3% | | |

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

Our updated assumptions result in no changes to our CY20 earnings forecasts, but the cash payments made to date plus the debt drawdown and equity dilution in early CY21 result in a 12% cut to earnings and an 18% and 19% cut in EPS in CY21 and CY22 respectively. This is offset by the lower risk discount applied to Angel Nickel contributing to our NPV-based, sum-of-the-parts valuation, which lifts by 3%, to \$1.60/sh.

The Angel Nickel acquisition contributes to production and earnings growth from CY23, just beyond our current forecast period. For CY23 we forecast earnings growth of 46% vs our previous forecasts and EPS growth of 25% vs our previous forecasts. This improves further in CY24 as debt service costs and repayments roll off. Note, these forecasts also incorporate the standard assumed income tax rate applying to Angel Nickel.

Table 3 - Earnings and cash flow growth forecasts for CY23

| | Dec-23 New | Dec-23 Previous | Variance New vs Previous |
|-------------------------|---------------|--------------------|-----------------------------|
| Revenue (US\$m) | 1228.2 | 669.7 | 83% |
| EBITDA (US\$m) | 655.5 | 358.1 | 83% |
| NPAT underlying (US\$m) | 416.0 | 285.0 | 46% |
| NPAT reported (US\$m) | 416.0 | 285.0 | 46% |
| EPS reported (Ac/sh) | 22.7 | 18.1 | 25% |
| Dividend (Ac/sh) | 0.02 | 0.03 | 50% |
| Free cash flow (US\$m) | 666.67 | 370.9 | 80% |

SOURCE: BELL POTTER SECURITIES ESTIMATES

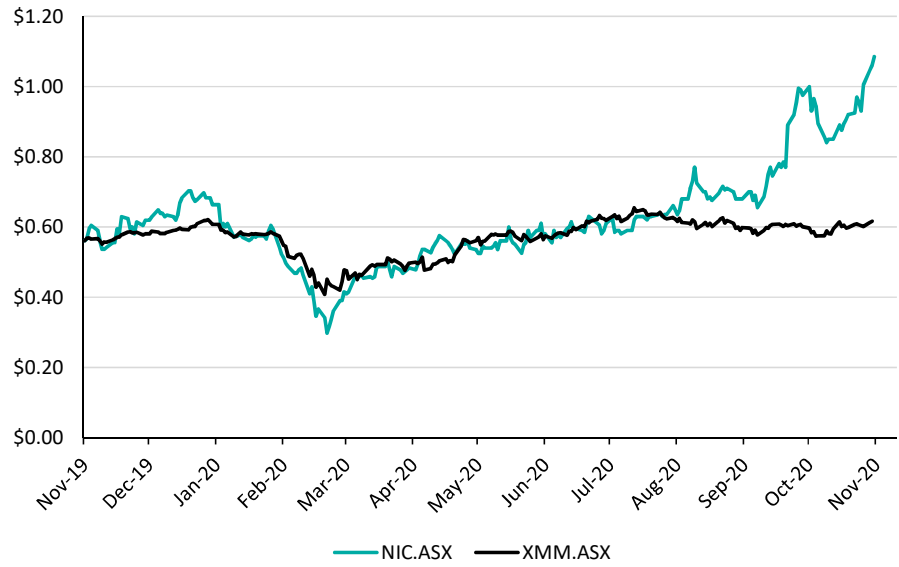
Upcoming catalysts

Upcoming catalysts for NIC include:

- Ongoing production updates from the Hengjaya and Ranger Nickel RKEF lines. Both projects have now achieved established production levels above nameplate. Ongoing updates will reinforce the sustainability of these production levels;
- Updates on the construction of the Angel Nickel project, comprising 4 next-generation rotary-kiln-electric-furnace (RKEF) lines within the Indonesia Weda Bay Industrial Park (IWIP), for which NIC has now executed a binding agreement to acquire a 70% interest;
- The release of NIC's December 2020 quarterly production and cost report, expected in late January 2021;
- Updates on Ni in NPI pricing and payability, which we would like to see sustained at 90% of the LME nickel price, or better;
- Progress updates for the Hengjaya Mine, where a major production expansion is underway, targeting production of 150kt ore per month and costs of ~US\$18/t over the course of CY20; and
- Updates on the ownership levels of the 80%-owned Hengjaya Mine, which is subject to Indonesia's compulsory divestment laws.

NIC vs the ASX Metals and Mining Index

Figure 2 - NIC relative share price performance vs ASX Metals and Mining Index (XMM)



SOURCE: IRESS

Nickel Mines Limited (NIC)

Company description: fully integrated NPI producer

Nickel Mines Limited ('Nickel Mines' or 'NIC') was formed in 2007 and listed on the ASX in 2018. Its operations are focused in Central Sulawesi, Indonesia, where it holds an 80% interest four Rotary Kiln Electric Furnace (RKEF) NPI production lines (the two Hengjaya lines and the two Ranger lines) with Shanghai Decent Investments (SDI) a subsidiary of Tsingshan Group, the world's largest stainless steel producer. The RKEF lines are located in an existing, fully integrated stainless steel production facility, the Indonesian Morowali Industrial Park (IMIP).

First production from the Hengjaya Lines was achieved on 31 January 2019 and the Ranger Lines commenced production during the September quarter 2019. Both projects have since achieved steady state production of ~20ktpa contained Ni in NPI, exceeding nameplate production of ~16ktpa each at lower than planned operating costs.

In November 2020 NIC executed a binding agreement to acquire a 70% interest in the Angel Nickel Project comprising four new generation RKEF NPI production lines and a captive 380MW power station. Angel Nickel is currently under construction within the Indonesia Weda Bay Industrial Park ('IWIP') on Halmahera Island in Indonesia.

NIC also holds an 80% interest in Hengjaya Mine ('HM'), a high-grade, long-life nickel laterite deposit, also in Central Sulawesi in close proximity to the IMIP. The HM produces Direct Shipping Ore (DSO), the bulk of which is sold into the IMIP facility for the production of Nickel Pig Iron (NPI), a key input into stainless steel production.

Investment thesis – Buy, TP\$1.60/sh (from Buy, \$1.56/sh)

There are no changes to our CY20 earnings forecasts, but the cash payments made to date plus the debt drawdown and equity dilution in CY21 result in a 12% cut to earnings and an 18% cut to EPS in CY21. The acquisition drives production and earnings growth from CY23, when we forecast earnings growth of 46% vs our previous forecasts. Our NPV-based, sum-of-the-parts valuation lifts by 3%, to \$1.60/sh.

Valuation: \$1.60/sh

Our 12-month forward NIC valuation incorporates DCF models of its attributable interests in the Hengjaya laterite nickel ore mine (HM), an 80% interest in the two Hengjaya Nickel RKEF lines and an 80% interest in the two Ranger Nickel RKEF lines.

We have constructed a discounted cash flow (DCF) model for NIC's attributable interest in these RKEF lines that are in production at Tsingshan's IMIP facility and a DCF calculation for NIC's current 80% interest (declining to 49% by FY2023) in the Hengjaya laterite nickel ore mine.

We also include a risk-adjusted, NPV-based valuation for NIC's prospective 70% interest in the Angel Nickel Industry ANI project, a notional value for other exploration and development projects, an estimate of corporate overhead costs and NIC's last reported net cash position. Our valuation is calculated on a fully diluted basis. Following the latest update, our valuation stands at \$1.60/sh.

Risks

Key risks to our investment case include (but are not limited to):

- **Funding and capital management risks:** Funding and capital management risks can include access to debt and equity finance, maintaining covenants on debt finance, managing dividend payments and managing debt repayments. Exploration and development companies with no sales revenues are reliant on access to equity markets and debt financing to fund the advancement and development of their projects.
- **Operating and development risks:** Mining companies' assets are subject to risks associated with their operation and development. Risks for each company can be heightened depending on method of operation (e.g. underground versus open pit mining) or whether it is a single mine company. Development of mining assets may be subject to receiving permits, approvals timelines or weather events, causing delays to commissioning and commercial production.
- **COVID-19 risks:** Mining companies' rely on freedom of movement of workforces, functioning transport routes, reliable logistics services including road, rail, aviation and ports in order to maintain operations and get their products to market. They also rely on liquid, functioning markets to sell their products. Measures being put in place to combat the COVID-19 pandemic are posing risks to these conditions.
- **Operating and capital cost fluctuations:** The cost and availability of exploration, development and mining inputs can fluctuate widely and cause significant differences between planned and actual operating and capital costs. Key operating costs are linked to energy and labour costs as well as access to, and availability of, technical skills, operating equipment and consumables.
- **Commodity price and exchange rate fluctuations:** The future earnings and valuations of exploration, development and producing Resources companies are subject to fluctuations in underlying commodity prices and foreign currency exchange rates.
- **Resource growth and mine life extensions:** The viability of future operations and the earnings forecasts and valuations reliant upon them may depend upon resource and reserve growth to extend mine lives, which is in turn dependent upon exploration success, of which there are no guarantees.
- **Regulatory changes risks:** Changes to the regulation of infrastructure and taxation (among other things) can impact the earnings and valuation of mining companies. NIC's assets are located in Sulawesi, Indonesia, which has in the past implemented regulatory changes related to mining project ownership, fiscal terms and mineral export requirements.
- **Sovereign risks:** Mining companies' assets are subject to the sovereign risks of the jurisdiction within which they are operating. NIC's assets are in Indonesia, a G20 country with one of the largest economies in SE Asia. Its sovereign debt is rated investment grade by the major ratings agencies.
- **Corporate/M&A risks:** Risks associated with M&A activity including differences between the entity's and the market's perception of value associated with completed transactions. NIC is the junior partner co-investing in production assets with a large, privately owned Chinese company. The strength and cohesiveness of this relationship over the long term has the potential to both add and reduce value to the partnership. One of the key mitigating factors in this respect has been the investment of a combined US\$50m by SDI and Wanlu Investments (US\$26m and US\$24m respectively) into NIC equity.

Nickel Mines Ltd

as at 26 November 2020

Recommendation

Buy

Price

\$1.085

Target (12 months)

\$1.60

Table 4 - Financial summary

| PROFIT AND LOSS | | | | | | FINANCIAL RATIOS | | | | | | | |
|--|--------------|---|---------------|----------------|----------------|---|---|-----------------------|-------------|-------------------|--------------|-----------------|-------------|
| Year ending 31 Dec. (from 2020) | Unit | 2019a | 2019a* | 2020e | 2021e | 2022e | Year ending 31 Dec. (from 2020) | Unit | 2019a | 2019a* | 2020e | 2021e | 2022e |
| REVENUE | | | | | | VALUATION | | | | | | | |
| Revenue | US\$m | 64.9 | 236.1 | 511.7 | 658.5 | 712.2 | Attributable NPAT | US\$m | 65.5 | 56.5 | 93.8 | 217.9 | 256.5 |
| Expense | US\$m | (44.5) | (138.9) | (323.0) | (309.3) | (324.3) | Attributable NPAT | A\$m | 91.6 | 82.5 | 137.3 | 311.3 | 356.3 |
| EBITDA | US\$m | 20.4 | 97.2 | 188.7 | 349.1 | 387.8 | Reported EPS | Ac/sh | 6.9 | 5.1 | 7.8 | 13.5 | 14.4 |
| Depreciation | US\$m | (6.8) | (16.4) | (35.8) | (37.1) | (43.4) | Adjusted EPS | Ac/sh | 0.9 | 4.4 | 7.8 | 13.5 | 14.4 |
| EBIT | US\$m | 13.6 | 80.8 | 152.8 | 312.1 | 344.4 | EPS growth | % | nm | 46% | 13% | 73% | 6% |
| Net interest expense | US\$m | 0.2 | (2.1) | (3.7) | (13.9) | (11.5) | PER ¹ | x | 15.7x | 10.7x | 13.9x | 8.0x | 7.5x |
| Unrealised gains (Impairments) | US\$m | 57.3 | 7.4 | - | - | - | DPS | Ac/sh | - | - | 2.0 | 1.0 | 2.0 |
| Other | US\$m | 0.7 | 5.4 | (11.3) | (12.3) | - | Franking | % | 0% | 0% | 0% | 0% | 0% |
| PBT | US\$m | 71.9 | 91.5 | 137.9 | 285.9 | 332.9 | Yield | % | 0% | 0% | 2% | 1% | 2% |
| Tax expense | US\$m | (0.1) | (0.2) | (0.2) | (3.4) | (5.9) | FCF/share ¹ | Ac/sh | (14.4) | 2.6 | 7.7 | (9.1) | 20.6 |
| Consolidated profit (loss) for the year | US\$m | 71.8 | 91.3 | 137.6 | 282.5 | 327.0 | FCF yield ¹ | % | -13% | 2% | 7% | -8% | 19% |
| Non-Controlling Interest | US\$m | 6.3 | 34.8 | 43.9 | 64.6 | 70.4 | P/FCFPS ¹ | x | -7.5x | 42.0x | 14.0x | -11.9x | 5.3x |
| Attributable NPAT (reported) | US\$m | 65.5 | 56.5 | 93.8 | 217.9 | 256.5 | EV/EBITDA ¹ | x | 80.5x | 16.9x | 8.7x | 4.7x | 4.2x |
| NPAT (underlying) | US\$m | 8.2 | 49.1 | 93.8 | 217.9 | 256.5 | EBITDA margin | % | 31% | 41% | 37% | 53% | 54% |
| CASH FLOW | | | | | | LIQUIDITY & LEVERAGE | | | | | | | |
| OPERATING CASHFLOW | | | | | | Net debt (cash) | | | | | | | |
| Receipts | US\$m | 33.4 | 212.7 | 557.7 | 643.8 | 706.8 | ND / E | % | -14% | 4% | -23% | -14% | -32% |
| Payments | US\$m | (28.4) | (169.9) | (294.7) | (312.7) | (320.6) | ND / (ND + E) | % | -17% | 3% | -30% | -17% | -48% |
| Tax | US\$m | (1.2) | (4.7) | 0.1 | (0.2) | (3.4) | EBITDA / Interest | x | nm | 46.1x | 51.5x | 25.1x | 33.7x |
| Net interest | US\$m | 0.2 | 0.1 | (3.7) | (13.9) | (11.5) | ATTRIBUTABLE DATA - NICKEL MINES LTD | | | | | | |
| Other | US\$m | - | - | (3.7) | - | - | Year ending 31 Dec. (from 2020) | | | | | | |
| Operating cash flow | US\$m | 4.1 | 38.2 | 255.7 | 316.9 | 371.3 | Revenues | US\$m | 52.0 | 95.7 | 379.9 | 553.7 | 569.5 |
| INVESTING CASHFLOW | | | | | | EBITDA | | | | | | | |
| Property, plant and equipment | US\$m | (19.5) | (29.6) | (162.0) | (462.9) | (3.7) | NPAT | US\$m | 13.5 | 35.6 | 136.3 | 275.3 | 305.9 |
| Mine development | US\$m | - | - | (0.5) | (0.4) | (0.4) | Net distributable cash flow | US\$m | 44.4 | 1.0 | 129.7 | 208.7 | 220.6 |
| Exploration & evaluation | US\$m | (121.1) | 5.8 | - | - | - | EV/EBITDA | x | 118.8 | 43.1 | 11.2 | 5.7 | 5.3 |
| Other | US\$m | - | - | - | - | - | PER | x | 15.7 | 21.4 | 13.9 | 8.0 | 7.5 |
| Investing cash flow | US\$m | (140.6) | (23.8) | (162.5) | (463.3) | (4.1) | P/FCF | x | nm | nm | nm | 7.7 | 7.5 |
| Free Cash Flow | US\$m | (136.5) | 14.4 | 93.1 | (146.4) | 367.2 | ORE RESERVE AND MINERAL RESOURCE | | | | | | |
| FINANCING CASHFLOW | | | | | | Hengjaya Nickel Mine (HM) | | | | | | | |
| Share issues/(buy-backs) | US\$m | 183.6 | - | 152.2 | 245.0 | - | Mineral Resources | | Mdmt | % Ni | t Ni | | |
| Debt proceeds | US\$m | - | - | - | 245.0 | - | Measured | | | 0.700 | 1.80% | 12.600 | |
| Debt repayments | US\$m | (2.0) | (29.9) | (20.0) | (21.3) | (21.3) | Indicated | | | 15.000 | 1.90% | 285.000 | |
| Distributions to non-controlling interests | US\$m | 15.0 | 17.0 | (44.5) | (60.7) | (65.2) | Inferred | | | 22.000 | 1.80% | 396.000 | |
| Dividends | US\$m | - | - | (29.1) | (17.3) | (35.7) | Total | | | 38.000 | 1.80% | 678.000 | |
| Other | US\$m | (10.8) | (0.4) | (7.6) | (12.3) | - | ASSUMPTIONS - Prices | | | | | | |
| Financing cash flow | US\$m | 185.8 | (13.3) | 51.0 | 378.4 | (122.2) | Year ending 31 Dec. (from 2020) avg: | | | | | | |
| Change in cash | US\$m | 49.3 | 1.1 | 144.2 | 231.9 | 245.1 | Nickel | US\$/lb | \$5.60 | \$7.02 | \$6.14 | \$7.45 | \$7.95 |
| BALANCE SHEET | | | | | | Nickel | | | | | | | |
| ASSETS | | | | | | US\$/t | | | | | | | |
| Cash & short term investments | US\$m | 49.0 | 49.8 | 194.0 | 425.9 | 671.0 | Currency | | | | | | |
| Accounts receivable | US\$m | 43.7 | 97.2 | 51.2 | 65.8 | 71.2 | AUD:USD | | 0.72 | 0.68 | 0.68 | 0.70 | 0.72 |
| Property, plant & equipment | US\$m | 340.1 | 628.5 | 754.7 | 1,180.5 | 1,140.8 | ASSUMPTIONS - Production & costs | | | | | | |
| Mine development expenditure | US\$m | - | - | - | - | - | Year ending 31 Dec. (from 2020) | | | | | | |
| Exploration & evaluation | US\$m | - | - | 0.5 | 0.9 | 1.3 | Hengjaya Mine | | | | | | |
| Other | US\$m | 99.2 | 122.0 | 122.0 | 122.0 | 122.0 | Ore mined | wmt | 484,268 | 428,382 | 728,892 | 1,560,000 | 1,560,000 |
| Total assets | US\$m | 531.9 | 897.5 | 1,122.3 | 1,795.2 | 2,006.3 | Ore grade | % Ni | 2.0% | 1.9% | 1.8% | 1.8% | 1.8% |
| LIABILITIES | | | | | | Nickel in ore | | | | | | | |
| Accounts payable | US\$m | 42.2 | 52.5 | 80.8 | 77.3 | 81.1 | t Ni | 5,977 | 8,178 | 13,231 | 28,080 | 28,080 | |
| Income tax payable | US\$m | 0.3 | 0.7 | 0.2 | 3.4 | 5.9 | Nickel in ore (attributable) | t Ni | 4,782 | 6,542 | 10,585 | 17,199 | 14,742 |
| Borrowings | US\$m | 4.2 | 65.0 | 45.0 | 268.7 | 247.3 | RKEF (IMIP) | | | | | | |
| Other | US\$m | 30.4 | 57.2 | 58.0 | 58.0 | 58.0 | NPI production | t | 42,106 | 152,408 | 294,984 | 304,615 | 304,615 |
| Total liabilities | US\$m | 77.2 | 175.4 | 183.9 | 407.3 | 392.3 | Contained nickel | t Ni | 5,788 | 20,988 | 42,757 | 42,646 | 40,362 |
| SHAREHOLDER'S EQUITY | | | | | | Contained nickel (attributable) | | | | | | | |
| Share capital | US\$m | 275.9 | 315.5 | 467.7 | 712.7 | 712.7 | t Ni | 3,339 | 11,742 | 29,926 | 34,117 | 32,289 | |
| Reserves | US\$m | (0.6) | 19.2 | 19.2 | 19.2 | 19.2 | Costs | | | | | | |
| Retained earnings | US\$m | 36.3 | 92.8 | 157.4 | 358.0 | 578.8 | Cash costs | US\$/t Ni | \$7,710 | \$7,689 | \$7,279 | \$7,521 | \$7,760 |
| Total equity to NIC holders | US\$m | 311.6 | 427.5 | 644.3 | 1,089.9 | 1,310.7 | All-in-Costs (AIC) | US\$/t Ni | \$8,125 | \$7,804 | \$7,391 | \$7,636 | \$7,885 |
| Reserves | US\$m | 143.2 | 294.7 | 294.0 | 298.0 | 303.3 | VALUATION | | | | | | |
| Other | US\$m | 54.1 | 29.6 | 59.3 | 62.9 | 64.8 | Ordinary shares (m) | | | | | | |
| Total equity | US\$m | 454.8 | 722.1 | 938.4 | 1,387.8 | 1,614.0 | Options in the money (m) | | | | | | |
| Weighted average shares | m | 1,324.4 | 1,631.2 | 1,761.6 | 2,303.1 | 2,478.1 | Total shares diluted (m) | | | | | | |
| CAPITAL STRUCTURE | | | | | | 2,128.1 | | | | | | | |
| Shares on issue | m | | | | | | 2,128.1 | Valuation | | | | | |
| Total shares on issue | m | (add 0.0m escrow and placement shares) | | | | | 2,128.1 | Now | | +12 months | | +24 mths | |
| Share price | A\$/sh | | | | | | 1.085 | A\$m | A\$/sh | A\$m | A\$/sh | A\$m | A\$/sh |
| Market capitalisation | A\$m | | | | | | 2,309.0 | 2,163.6 | 1.02 | 2,448.9 | 1.15 | 2,666.5 | 1.25 |
| Net cash | A\$m | | | | | | 66.5 | IMIP RKEF (NPV12) | | | | | |
| Enterprise value (undiluted) | A\$m | | | | | | 2,242.5 | 709.0 | 0.33 | 794.0 | 0.37 | 927.9 | 0.44 |
| Options outstanding (m) | m | | | | | | 0.0 | Hengjaya Mine (NPV12) | | | | | |
| Options (in the money) | m | | | | | | 0.0 | 44.8 | 0.02 | 50.8 | 0.02 | 70.9 | 0.03 |
| Issued shares (diluted for options) | m | | | | | | 2,128.1 | 10.0 | 0.00 | 10.0 | 0.00 | 10.0 | 0.00 |
| Market capitalisation (diluted) | A\$m | | | | | | 2,309.0 | Corporate overheads | | | | | |
| Net cash + options | A\$m | | | | | | 66.5 | (38.4) | (0.02) | (45.4) | (0.02) | (46.0) | (0.02) |
| Enterprise value (diluted) | A\$m | | | | | | 2,242.5 | Subtotal (EV) | | | | | |
| MAJOR SHAREHOLDERS | | | | | | 2,888.9 | | | | | | | |
| Shareholder | | | | | % | m | Net cash (debt) | | | | | | |
| Shanghai Decent (SDI) | | | | | 18.6% | 395.5 | Total (undiluted) | 2,955.4 | 1.39 | 3,407.3 | 1.60 | 3,786.6 | 1.78 |
| Tanito Group (PT Karunia) | | | | | 16.1% | 343.2 | Dilutive effect of options | - | - | - | - | - | |
| BlackRock Investment Management | | | | | 6.8% | 144.0 | Add cash from options | - | - | - | - | - | |
| Shanghai Wanlu | | | | | 5.7% | 121.3 | Total (diluted) | 2,955.4 | 1.39 | 3,407.3 | 1.60 | 3,786.6 | 1.78 |
| Regal FM | | | | | 4.5% | 96.5 | <i>*Transitional 6 month period to Dec-19. Change of Financial Year end from June to December</i> | | | | | | |
| | | | | | | <i>¹ Metrics annualised for 6 month period to Dec-19</i> | | | | | | | |

SOURCE: BELL POTTER SECURITIES ESTIMATES

Recommendation structure

Buy: Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.

Hold: Expect total return between -5% and 15% on a 12 month view

Sell: Expect <-5% total return on a 12 month view

Speculative Investments are either start-up enterprises with nil or only prospective operations or recently commenced operations with only forecast cash flows, or companies that have commenced operations or have been in operation for some time but have only forecast cash flows and/or a stressed balance sheet.

Such investments may carry an exceptionally high level of capital risk and volatility of returns.

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