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Nickel Industries Ltd (NIC)

Blue chip partner endorses growth strategy

Recommendation
Buy (unchanged)
Price
\$0.92
Target (12 months)
\$1.84 (previously \$1.73)

GICS Sector

Materials

Expected Return

| | |
|-----------------------|--------|
| Capital growth | 100.0% |
| Dividend yield | 4.3% |
| Total expected return | 104.3% |

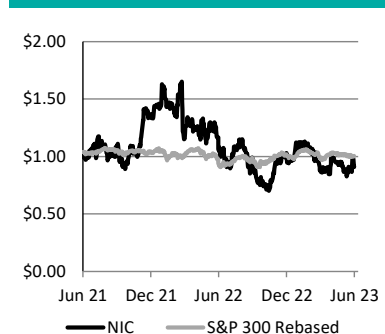
Company Data & Ratios

| | |
|------------------------|----------------|
| Enterprise value | \$3,521m |
| Market cap | \$3,919m |
| Issued capital | 4,259m |
| Free float | 59% |
| Avg. daily val. (52wk) | \$12.3m |
| 12 month price range | \$0.685-\$1.18 |

Price Performance

| | (1m) | (3m) | (12m) |
|----------------|------|------|-------|
| Price (A\$) | 0.95 | 1.00 | 1.18 |
| Absolute (%) | -3.2 | -8.0 | -21.7 |
| Rel market (%) | -1.9 | -5.9 | -23.4 |

Absolute Price



SOURCE: IRESS

Blue-chip, strategic, contributing partner

NIC has announced a strategic partnership with major Indonesian industrial, mining and automotive conglomerate, PT United Tractors Tbp (UT, UNTR.IJ). NIC has entered into a conditional agreement to issue 857m shares at A\$1.10/sh for proceeds of A\$943m. UT will hold 19.9% of NIC upon completion of the deal. NIC and UT have also entered into an associated, conditional, collaboration agreement, whereby UT will fund a contributing 20% interest in the Excelsior Nickel Cobalt (ENC) High Pressure Acid Leach (HPAL) project. The agreement and the premium paid by UT represents, in our view, a strong endorsement of NIC's assets, management and strategic objectives.

ENC funding covered, growth accelerating in CY23

Pending a Final Investment Decision, the ENC project will commence construction at end CY23. The ownership structure is envisaged as NIC 55%, UT 20% and Shanghai Decent (SDI / Tsingshan) 25%. NIC's funding commitment is US\$1.225 billion. Upon completion of the UT placement, NIC should easily be able to fund the ENC project with no further equity issues. NIC will hold cash of ~US\$800m on a pro-forma basis; operational cash flows are currently running at >US\$100m per quarter (we forecast free cash flows of US\$850m over CY23-24) and NIC's balance sheet is moderately geared with capacity for US\$500-US\$600m additional debt. We now view NIC as an even more compelling opportunity, with the ENC funding overhang removed, significant production and earnings growth over coming quarters as the Oracle project and Hengjaya Mine ramp up, the potential catalyst of an HPAL offtake agreement with a global battery manufacturer / automotive OEM and NIC currently presenting as excellent value due to RKEF margins being at the low end of historical ranges.

Investment thesis – Buy, TP\$1.84/sh (from Buy, TP\$1.73/sh)

EPS changes in this report are: CY23 -21%, CY24 -15%, CY25 -17%. Our NPV-based valuation lifts by 6%, to \$1.84/sh as we update our valuation for the ENC project and lift our production forecasts for the Hengjaya Mine. NIC's aggressive growth outlook and undemanding valuation metrics make it one of our top picks. Retain Buy.

Earnings Forecast

| Year ending 31 December | 2022a | 2023e | 2024e | 2025e |
|--------------------------------------|-------|-------|-------|-------|
| Sales (US\$m) | 1,217 | 2,372 | 2,316 | 2,477 |
| EBITDA (US\$m) | 348 | 650 | 540 | 686 |
| Attributable NPAT (reported) (US\$m) | 159 | 302 | 265 | 390 |
| Attributable NPAT (reported) (A\$m) | 228 | 442 | 379 | 557 |
| EPS (adjusted) (Acps) | 8.5 | 12.6 | 8.9 | 13.0 |
| EPS growth (%) | 17% | 48% | -30% | 47% |
| PER (x) | 10.8 | 7.3 | 10.4 | 7.1 |
| FCF Yield (%) | -21% | 17% | 17% | 21% |
| EV/EBITDA (x) | 6.9 | 3.7 | 4.4 | 3.5 |
| Dividend (Acps) | 4.0 | 4.0 | 3.0 | 5.0 |
| Yield (%) | 4.3% | 4.3% | 3.3% | 5.4% |
| Franking (%) | 0% | 0% | 0% | 0% |
| ROE (%) | 18% | 21% | 13% | 17% |

SOURCE: BELL POTTER SECURITIES ESTIMATES

Blue chip partner endorses NIC's strategy

A\$943m placement at A\$1.10/sh to United Tractors

NIC has announced a strategic partnership with major Indonesian industrial, mining and automotive conglomerate, PT United Tractors Tbp (UT, UNTR.IJ). NIC has entered into a conditional agreement to issue 857m shares at A\$1.10/sh for proceeds of A\$943m. The Placement price represents a 27.2% premium to NIC's last closing share price prior to the deal announcement. Following the Placement, UT will hold 19.9% of NIC stock and Shanghai Decent Investments (SDI, NIC's current largest shareholder and Tsingshan subsidiary) will hold 22.5%.

NIC and UT have entered into an associated, conditional, collaboration agreement, whereby UT will fund a contributing 20% interest in the Excelsior Nickel Cobalt (ENC) High Pressure Acid Leach (HPAL) project, based on an agreed CAPEX (for UT) of US\$2.5 billion.

Blue-chip, strategic, local, contributing partner

This partnership significantly de-risks and largely funds NIC's Class 1 nickel growth plans, which are predominantly reliant on increasing its HPAL nickel production. As a partner, UT brings significant local expertise in large scale industrial operations in Indonesia, significant financial resources and potentially favourable access to domestic debt funding. The agreement and the premium paid represents, in our view, a strong endorsement of NIC's assets, management and strategic objectives.

ENC HPAL project update and funding outlook

Pending a Final Investment Decision, the ENC project is targeting construction commencement at the end of CY2023, with an estimated 24 month construction period. The CAPEX guarantee to NIC of US\$2.3 billion for Stage 1 (100% basis) remains unchanged, but the nameplate production rate has again been lifted, from 67ktpa to 72ktpa (from an original 60ktpa).

The ownership structure is now envisaged as 55% NIC, 20% UT and Shanghai Decent (SDI / Tsingshan) 25%. With UT now a contributing partner, NIC's **funding requirement for the ENC project is reduced to US\$1.225 billion**, to be funded over the 24 month construction period. As at end March 2023, NIC held cash of US\$275m, the (conditional) placement to UT raises US\$628m. Net of scheduled cash payments associated with these deals, **NIC should hold ~US\$800m on a pro-forma basis**.

We expect that operational cash flows over the 24 month (8 quarter) construction period will make a significant contribution to the ENC funding requirement. **In the March 2023 quarter free cash flow from operations was US\$108m**. This included a negligible (US\$1.7m) EBITDA contribution from the ONI project which is currently ramping up. Once ONI is ramped up, its production and cost metrics are expected to mirror those of the Angel Nickel Project (ANI), which in the March 2023 quarter contributed EBITDA of US\$61.1m. Over the CY2023-CY2024 period, we forecast free cash flows of US\$850m.

NIC's balance sheet is also only moderately geared. NIC has gross debt of US\$646m, for gross gearing of 36%, <2x trailing EBITDA and forecast attributable EBITDA:Interest coverage of 8-9x. NIC has suggested it could have **additional debt capacity of US\$500-US\$600m**. Between its current cash holdings, ongoing operating cash flows and further debt issuance, **NIC should easily be capable of funding its contribution to the ENC project with no further issuance of equity**.

Transformational deal turbo-charges growth outlook

This deal not only de-risks and largely funds NIC's current growth plans and nickel product diversification, but further builds on its already strong growth foundations. Bringing in a local partner of this calibre adds to NIC's Indonesian gravitas and we expect this will create additional opportunities and smooth the way for existing growth plans.

NIC looks especially compelling right now

With this agreement we see several compelling reasons why investors should be buying NIC now:

- The ENC HPAL project looks fully funded with financial capacity to spare. This should remove market perceptions of the overhang of potential further equity issues;
- With the removal of a material liquidity event from NIC's outlook, prospective investors will have to build positions on-market;
- As plans for the development of the ENC HPAL are clarified, the potential catalyst of an offtake deal with a global automotive OEM or battery manufacturer gets closer. Several of these players (Tesla, Volkswagen, Toyota, Ford, BMW, BASF, CATL) are known to be closely investigating Indonesian nickel supply opportunities and seeking quality partners. NIC ticks this box, especially with endorsement demonstrated by this deal with UT;
- Operationally, the completion of ramp-up of the Oracle Nickel Project (ONI) and the commissioning of its dedicated power station in the June and September 2023 quarters will be a driver for rapid EBITDA, earnings and cash flow growth. This will be complemented by growth in ore sales from the Hengjaya Mine and the expected completion of NIC's acquisition of a 10% interest in the Huayue Nickel Cobalt (HNC) HPAL project, which is awaiting Foreign Investment Review Board (FIRB) approval. We expect all these catalysts to support a re-rating of the stock price;
- Margins for NIC's Nickel Pig Iron (NPI) production from its operating Rotary Kiln Electric Furnace (RKEF) lines are currently at the low end of historical ranges while the assets remain at the bottom of the cost curve. As a result NIC is presenting as exceptional value; and
- Operational cash flows continue to support meaningful and growing (unfranked) dividend distributions.

Changes to our forecasts

With this update we have made the following changes to our modelled assumptions:

- With funding, CAPEX and timing now clarified, we have incorporated an updated and risk-adjusted NPV-based valuation for the ENC HPAL project. Parameters have been derived from the HNC HPAL project, which we inspected on our recent site visit;
- Increased our forecast mining production and ore sales from the Hengjaya laterite nickel ore mine, which is ramping up to combined saprolite and limonite ore production of ~10Mtpa in 2HCY23; and
- Updated for NIC's forecast pro-forma capital structure assuming completion of the HNC HPAL acquisition and the placement to UT.

The net impacts of these changes are summarised in the forecast changes table below:

Table 1 - Changes to our CY forecasts

| Year end 31 December | Previous | | | New | | | Change | | |
|--------------------------------------|-----------|-----------|-----------|------------------|------------------|------------------|--------|--------|--------|
| | Dec-23 | Dec-24 | Dec-25 | Dec-23 | Dec-24 | Dec-25 | Dec-23 | Dec-24 | Dec-25 |
| Prices & currency | | | | | | | | | |
| Nickel price (US\$/t) | 24,152 | 20,944 | 22,252 | 24,152 | 20,944 | 22,252 | 0% | 0% | 0% |
| US\$/A\$ | 0.68 | 0.70 | 0.70 | 0.68 | 0.70 | 0.70 | 0% | 0% | 0% |
| Production & costs | | | | | | | | | |
| Ore mined (t) | 5,365,227 | 6,100,000 | 6,100,000 | 5,765,227 | 9,100,000 | 9,100,000 | 7% | 49% | 49% |
| Nickel in ore (t) | 59,568 | 65,250 | 65,250 | 59,568 | 65,250 | 65,250 | 0% | 0% | 0% |
| RKEF NPI production (t) | 954,176 | 999,615 | 996,615 | 954,176 | 999,615 | 996,615 | 0% | 0% | 0% |
| Contained nickel (t) | 160,871 | 191,481 | 190,563 | 163,371 | 196,481 | 195,563 | 2% | 3% | 3% |
| Contained nickel (t, attributable) | 103,147 | 109,085 | 108,350 | 103,397 | 109,585 | 108,850 | 0% | 0% | 0% |
| Cash costs (US\$/t Ni) | 13,360 | 13,353 | 13,430 | 13,353 | 13,340 | 13,419 | 0% | 0% | 0% |
| Earnings & valuation | | | | | | | | | |
| Revenue (consolidated, US\$m) | 2,366 | 2,305 | 2,465 | 2,372 | 2,316 | 2,477 | 0% | 0% | 0% |
| EBITDA (consolidated, US\$m) | 658 | 519 | 665 | 650 | 540 | 686 | -1% | 4% | 3% |
| EBITDA (attributable, US\$m) | 569 | 449 | 577 | 564 | 467 | 595 | -1% | 4% | 3% |
| NPAT (reported, attributable, US\$m) | 336 | 250 | 375 | 302 | 265 | 390 | -10% | 6% | 4% |
| EPS (reported) (Acps) | 16.0 | 10.5 | 15.7 | 12.6 | 8.9 | 13.0 | -21% | -15% | -17% |
| PER (x) | 5.8 | 8.8 | 5.9 | 7.3 | 10.4 | 7.1 | 1.5 | 1.6 | 1.2 |
| EPS growth (%) | 88% | -35% | 50% | 48% | -30% | 47% | -40% | 5% | -3% |
| DPS (Acps) | 6.0 | 4.0 | 7.0 | 4.0 | 3.0 | 5.0 | -33% | -25% | -29% |
| Yield | 6.5% | 4.3% | 7.6% | 4.3% | 3.3% | 5.4% | -2% | -1% | -2% |
| NPV (A\$/sh) | 1.35 | 1.73 | 2.15 | 1.53 | 1.84 | 2.10 | 14% | 6% | -2% |
| Price Target (A\$/sh) | | 1.73 | | | 1.84 | | | 6% | |

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

While the conditional placement to UT dilutes our EPS forecast, we continue to forecast strong EPS growth of 48% in CY23 and highlight the 4.3x EV/EBITDA multiple for CY23 (attributable basis) as very cheap. Our NPV-based valuation lifts by 6%, to \$1.84/sh, on our updated ENC and Hengjaya Mine valuations.

Upcoming catalysts

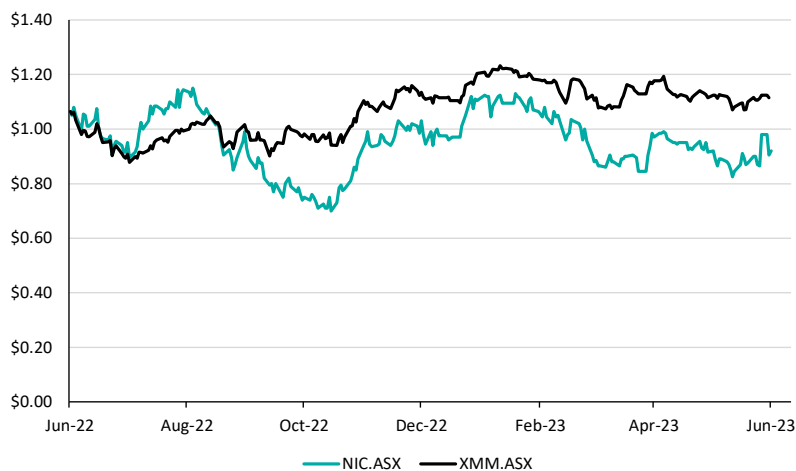
Upcoming catalysts for NIC include:

- Updates on Nickel Pig Iron (NPI) pricing and market outlook – key near-term earnings and cash flow drivers for NIC;
- Ongoing sales of nickel matte production and associated payabilities, giving NIC exposure to the Class 1 nickel market;
- The completion of the HNC HPAL acquisition in mid-CY23, which will represent NIC's first HPAL production asset and increased Class 1, low carbon footprint exposure;
- Further updates on the production ramp-up of ONI and its associated power station. This is expected to drive strong production and earnings growth in 2HCY23;

- Progress updates for the Hengjaya Mine, where production ramp-up of limonite nickel ore sales are increasing and lifting EBITDA and earnings in 2HCY23;
- The release of the June 2023 quarter report, expected in late July 2023; and
- Exploration and development updates on the Siduarsari Nickel-Cobalt project in Papua province, Indonesia, in which NIC has acquired a 100% interest.

NIC vs the ASX Metals and Mining Index

Figure 1 - NIC relative share price performance vs ASX Metals and Mining Index (XMM)



SOURCE: IRESS

Nickel Industries Limited (NIC)

Company description: fully integrated NPI producer

Nickel Industries Limited ('Nickel Industries' or 'NIC') was formed in 2007 and listed on the ASX in 2018 as Nickel Mines Ltd. Its operations are focused in Central Sulawesi, Indonesia, where it holds an 80% interest four Rotary Kiln Electric Furnace (RKEF) NPI production lines (the two Hengjaya lines and the two Ranger lines) with Shanghai Decent Investments (SDI) a subsidiary of Tsingshan Group, the world's largest stainless steel producer. The RKEF lines are located in an existing, fully integrated stainless steel production facility, the Indonesian Morowali Industrial Park (IMIP).

First production from the Hengjaya Lines was achieved on 31 January 2019 and the Ranger Lines commenced production during the December quarter 2019. Both projects have since achieved steady state production of ~20ktpa contained Ni in NPI, exceeding nameplate production of ~16ktpa each at lower than planned operating costs.

NIC has also acquired an 80% interest in the Angel Nickel Project comprising four new generation RKEF NPI production lines currently in production ramp up production within the Indonesia Weda Bay Industrial Park (IWIP) on Halmahera Island in Indonesia and a 80% interest in the Oracle Nickel Project, comprising four new generation RKEF NPI production lines currently under construction within the IMIP.

NIC also holds an 80% interest in Hengjaya Mine ('HM'), a high-grade, long-life nickel laterite deposit, in close proximity to the IMIP. The HM produces Direct Shipping Ore (DSO), the bulk of which is sold into the IMIP facility.

Investment thesis – Buy, TP\$1.84/sh (from Buy, TP\$1.73/sh)

EPS changes in this report are: CY23 -21%, CY24 -15%, CY25 -17%. Our NPV-based valuation lifts by 6%, to \$1.84/sh as we update our valuation for the ENC project and lift our production forecasts for the Hengjaya Mine. NIC continues to offer exposure to low cost nickel mining and production in Indonesia where it is expanding and diversifying across a range of nickel products and markets. Its aggressive growth outlook and undemanding valuation metrics make it one of our top picks. Retain Buy.

Valuation: \$1.84/sh

Our 12-month forward NIC valuation incorporates DCF models of its attributable interests in the Hengjaya laterite nickel ore mine (HM), an 80% interest in the two Hengjaya Nickel RKEF lines and an 80% interest in the two Ranger Nickel RKEF lines.

We have constructed a discounted cash flow (DCF) model for NIC's attributable interest in these RKEF lines that are in production at Tsingshan's IMIP facility and a DCF calculation for NIC's current 80% interest (declining to 49% in 2028) in the Hengjaya laterite nickel ore mine.

We also include a risk-adjusted, NPV-based valuation for NIC's 80% interest in the Angel Nickel Industry (ANI) project, its 80% interest in the Oracle Nickel Project (ONI), its 10% interest in the HNC HPAL plant and a notional value for other exploration and development projects, an estimate of corporate overhead costs and NIC's last reported net cash position. Our valuation is calculated on a fully diluted basis. Following the latest update, our valuation stands at \$1.84/sh.

Risks

Key risks to our investment case include (but are not limited to):

- **Funding and capital management risks:** Funding and capital management risks can include access to debt and equity finance, maintaining covenants on debt finance, managing dividend payments and managing debt repayments. Exploration and development companies with no sales revenues are reliant on access to equity markets and debt financing to fund the advancement and development of their projects.
- **Operating and development risks:** Mining companies' assets are subject to risks associated with their operation and development. Risks for each company can be heightened depending on method of operation (e.g. underground versus open pit mining) or whether it is a single mine company. Development of mining assets may be subject to receiving permits, approvals timelines or weather events, causing delays to commissioning and commercial production.
- **COVID-19 risks:** Mining companies' rely on freedom of movement of workforces, functioning transport routes, reliable logistics services including road, rail, aviation and ports in order to maintain operations and get their products to market. They also rely on liquid, functioning markets to sell their products. Measures being put in place to combat the COVID-19 pandemic are posing risks to these conditions.
- **Operating and capital cost fluctuations:** The cost and availability of exploration, development and mining inputs can fluctuate widely and cause significant differences between planned and actual operating and capital costs. Key operating costs are linked to energy and labour costs as well as access to, and availability of, technical skills, operating equipment and consumables.
- **Commodity price and exchange rate fluctuations:** The future earnings and valuations of exploration, development and producing Resources companies are subject to fluctuations in underlying commodity prices and foreign currency exchange rates.
- **Resource growth and mine life extensions:** The viability of future operations and the earnings forecasts and valuations reliant upon them may depend upon resource and reserve growth to extend mine lives, which is in turn dependent upon exploration success, of which there are no guarantees.
- **Regulatory changes risks:** Changes to the regulation of infrastructure and taxation (among other things) can impact the earnings and valuation of mining companies. NIC's assets are located in Sulawesi, Indonesia, which has in the past implemented regulatory changes related to mining project ownership, fiscal terms and mineral export requirements.
- **Geopolitical risks:** Mining companies' assets are subject to geopolitical risks, arising from events in, and outside, the jurisdictions they operate in.
- **Sovereign risks:** Mining companies' assets are subject to the sovereign risks of the jurisdiction within which they are operating. NIC's assets are in Indonesia, a G20 country with one of the largest economies in SE Asia. Its sovereign debt is rated investment grade by the major ratings agencies.
- **Corporate/M&A risks:** Risks associated with M&A activity including differences between the entity's and the market's perception of value associated with completed transactions. NIC is the junior partner co-investing in production assets with a large, privately owned Chinese company. The strength and cohesiveness of this relationship over the long term has the potential to both add and reduce value to the partnership. A mitigating factor in this respect has been the +20% holding in NIC equity.

Table 2 - Financial summary

| PROFIT AND LOSS | | | | | | FINANCIAL RATIOS | | | | | | | |
|--|---------------|----------------|----------------|----------------|----------------|----------------------------------|---|----------------|-------------------|-------------------|----------------|----------------|------------------|
| Year ending 31 Dec. | Unit | 2021a | 2022a | 2023e | 2024e | 2025e | Year ending 31 Dec. | Unit | 2021a | 2022a | 2023e | 2024e | 2025e |
| REVENUE | | | | | | VALUATION | | | | | | | |
| Revenue | US\$m | 645.9 | 1,217.0 | 2,371.8 | 2,315.5 | 2,477.0 | Attributable NPAT | US\$m | 137.9 | 159.0 | 301.9 | 265.2 | 390.1 |
| Expense | US\$m | (402.7) | (868.9) | (1,721.5) | (1,775.6) | (1,790.7) | Attributable NPAT | A\$m | 183.6 | 228.3 | 441.8 | 378.8 | 557.2 |
| EBITDA | US\$m | 243.2 | 348.2 | 650.3 | 539.9 | 686.3 | Reported EPS | US\$/sh | 5.5 | 5.9 | 8.6 | 6.2 | 9.1 |
| Depreciation | US\$m | (36.0) | (66.6) | (109.4) | (120.2) | (119.6) | Reported EPS | Ac/sh | 7.3 | 8.5 | 12.6 | 8.9 | 13.0 |
| EBIT | US\$m | 207.3 | 281.6 | 540.9 | 419.7 | 566.8 | Adjusted EPS | Ac/sh | 7.3 | 8.5 | 12.6 | 8.9 | 13.0 |
| Net interest expense | US\$m | (12.7) | (32.8) | (57.0) | (50.8) | (42.7) | EPS growth | % | -11% | 17% | 48% | -30% | 47% |
| Unrealised gains (Impairments) | US\$m | - | - | - | - | - | PER ¹ | x | 12.6x | 10.8x | 7.3x | 10.4x | 7.1x |
| Other | US\$m | (13.5) | (31.8) | (55.5) | - | - | DPS | Ac/sh | 4.0 | 4.0 | 4.0 | 3.0 | 5.0 |
| PBT | US\$m | 181.0 | 217.0 | 428.5 | 369.0 | 524.0 | Franking | % | 0% | 0% | 0% | 0% | 0% |
| Tax expense | US\$m | (5.1) | (7.7) | (16.8) | (24.8) | (24.0) | Yield | % | 4.3% | 4.3% | 4.3% | 3.3% | 5.4% |
| Consolidated profit (loss) for the year | US\$m | 176.0 | 209.4 | 411.7 | 344.1 | 500.0 | FCF/share | Ac/sh | (21.6) | (19.7) | 15.7 | 15.9 | 19.6 |
| Non-Controlling Interest | US\$m | 38.0 | 50.4 | 109.8 | 79.0 | 109.9 | FCF yield | % | -24% | -21% | 17% | 17% | 21% |
| Attributable NPAT (reported) | US\$m | 137.9 | 159.0 | 301.9 | 265.2 | 390.1 | P/FCF | x | -4.3x | -4.7x | 5.9x | 5.8x | 4.7x |
| NPAT (underlying) | US\$m | 137.9 | 159.0 | 301.9 | 265.2 | 390.1 | EV/EBITDA | x | 9.8x | 6.9x | 3.7x | 4.4x | 3.5x |
| CASH FLOW | | | | | | LIQUIDITY & LEVERAGE | | | | | | | |
| OPERATING CASHFLOW | | | | | | Net debt (cash) | | | | | | | |
| Receipts | US\$m | 660.9 | 1,203.3 | 2,370.3 | 2,321.1 | 2,460.9 | ND / E | % | 18% | 32% | -33% | -44% | -55% |
| Payments | US\$m | (464.0) | (1,079.8) | (1,468.3) | (1,762.1) | (1,786.9) | ND / (ND + E) | % | 16% | 24% | -50% | -80% | -120% |
| Tax | US\$m | (8.2) | (58.2) | 7.7 | (16.8) | (24.8) | Attr. EBITDA / Interest | x | 15.7x | 8.4x | 9.9x | 9.2x | 13.9x |
| Net interest | US\$m | 0.3 | 1.0 | (57.0) | (50.8) | (42.7) | ATTRIBUTABLE DATA - NICKEL MINES LTD | | | | | | |
| Other | US\$m | - | (3.3) | (21.2) | - | - | Year ending 31 Dec. | Unit | 2021a | 2022a | 2023e | 2024e | 2025e |
| Operating cash flow | US\$m | 189.0 | 63.0 | 831.5 | 491.5 | 606.4 | Revenues | US\$m | 578.8 | 1,070.6 | 2,096.5 | 2,078.1 | 2,209.1 |
| INVESTING CASHFLOW | | | | | | EBITDA | | | | | | | |
| Property, plant and equipment | US\$m | (6.5) | (9.4) | (455.7) | (17.3) | (19.3) | NPAT | US\$m | 137.9 | 159.0 | 301.9 | 265.2 | 390.1 |
| Mine development | US\$m | (41.7) | (110.4) | - | - | - | Net distributable cash flow | US\$m | (190.4) | 5.6 | 1,241.1 | 113.2 | 370.1 |
| Exploration & evaluation | US\$m | - | - | - | - | - | EV/EBITDA | x | 13.3 | 9.0 | 4.3 | 5.3 | 4.1 |
| Other | US\$m | (549.6) | (310.2) | - | - | - | PER | x | 12.6 | 10.8 | 7.3 | 10.4 | 7.1 |
| Investing cash flow | US\$m | (597.9) | (430.0) | (455.7) | (17.3) | (19.3) | P/FCF | x | nm | nm | nm | 24.2 | 7.4 |
| Free Cash Flow | US\$m | (408.8) | (367.0) | 375.8 | 474.2 | 587.1 | ORE RESERVE AND MINERAL RESOURCE | | | | | | |
| FINANCING CASHFLOW | | | | | | Hengjaya Nickel Mine (HM) | | | | | | | |
| Share issues/(buy-backs) | US\$m | - | 106.0 | 1,109.8 | - | - | Mineral Resources | | | | | | |
| Debt proceeds | US\$m | 320.8 | 230.3 | 400.0 | - | - | Measured | | | | 20,000 | 1.30% | 260,000 |
| Debt repayments | US\$m | (45.0) | (5.6) | (304.0) | (246.0) | - | Indicated | | | | 109,000 | 1.30% | 1,417,000 |
| Distributions to non-controlling interests | US\$m | (29.1) | (28.1) | (30.3) | (12.7) | (26.2) | Inferred | | | | 56,000 | 1.30% | 728,000 |
| Dividends | US\$m | (75.1) | (72.7) | (116.8) | (89.8) | (149.6) | Total | | | | 185,000 | 1.30% | 2,405,000 |
| Other | US\$m | 25.7 | 143.3 | (55.5) | - | - | ASSUMPTIONS - Prices | | | | | | |
| Financing cash flow | US\$m | 197.3 | 373.2 | 1,003.2 | (348.5) | (175.8) | Year ending 31 Dec. (avg) | Unit | 2021a | 2022a | 2023e | 2024e | 2025e |
| Change in cash | US\$m | (211.5) | 6.2 | 1,379.0 | 125.8 | 411.3 | Nickel | US\$/lb | \$8.37 | \$12.17 | \$10.96 | \$9.50 | \$10.09 |
| BALANCE SHEET | | | | | | Nickel | | | | | | | |
| ASSETS | | | | | | Currency | | | | | | | |
| Cash & short term investments | US\$m | 137.9 | 144.2 | 1,523.2 | 1,649.0 | 2,060.2 | AUD:USD | | 0.75 | 0.70 | 0.68 | 0.70 | 0.70 |
| Accounts receivable | US\$m | 125.1 | 235.6 | 237.2 | 231.6 | 247.7 | ASSUMPTIONS - Production & costs | | | | | | |
| Property, plant & equipment | US\$m | 1,296.3 | 1,922.1 | 2,268.5 | 2,165.6 | 2,065.3 | Year ending 31 Dec. | Unit | 2021a | 2022a | 2023e | 2024e | 2025e |
| Mine development expenditure | US\$m | - | - | - | - | - | Hengjaya Mine | | | | | | |
| Exploration & evaluation | US\$m | - | - | - | - | - | Ore mined | wmt | 2,169,972 | 3,782,554 | 5,765,227 | 9,100,000 | 9,100,000 |
| Other | US\$m | 243.4 | 370.6 | 370.6 | 370.6 | 370.6 | Ore grade | % Ni | 1.8% | 1.7% | 1.5% | 1.5% | 1.5% |
| Total assets | US\$m | 1,802.6 | 2,672.5 | 4,399.4 | 4,416.7 | 4,743.8 | Nickel in ore | t Ni | 38,165 | 45,838 | 59,568 | 65,250 | 65,250 |
| LIABILITIES | | | | | | Nickel in ore (attributable) | | | | | | | |
| Accounts payable | US\$m | 55.7 | 177.2 | 430.4 | 443.9 | 447.7 | t Ni | 30,532 | 36,670 | 47,654 | 52,200 | 52,200 | |
| Income tax payable | US\$m | 7.6 | 21.2 | 16.8 | 24.8 | 24.0 | RKEF + HPAL ops | | | | | | |
| Borrowings | US\$m | 327.6 | 559.3 | 663.1 | 417.1 | 417.1 | NPI production | t | 298,352 | 509,127 | 954,176 | 999,615 | 996,615 |
| Other | US\$m | 81.7 | 100.3 | 100.3 | 100.3 | 100.3 | Contained nickel (100%) | t Ni | 40,411 | 70,079 | 163,371 | 196,481 | 195,563 |
| Total liabilities | US\$m | 472.7 | 858.0 | 1,210.4 | 986.1 | 989.0 | Contained nickel (attributable) | t Ni | 32,329 | 55,993 | 103,397 | 109,585 | 108,850 |
| SHAREHOLDER'S EQUITY | | | | | | Costs | | | | | | | |
| Share capital | US\$m | 732.9 | 942.4 | 2,052.2 | 2,052.2 | 2,052.2 | Cash costs | US\$/t Ni | \$10,106 | \$13,387 | \$13,353 | \$13,340 | \$13,419 |
| Reserves | US\$m | 44.7 | 19.1 | 19.1 | 19.1 | 19.1 | All-in-Costs (AIC) | US\$/t Ni | \$10,225 | \$13,483 | \$13,442 | \$13,432 | \$13,513 |
| Retained earnings | US\$m | 250.8 | 337.0 | 522.1 | 697.5 | 938.0 | VALUATION | | | | | | |
| Total equity to NIC holders | US\$m | 1,028.4 | 1,298.6 | 2,593.5 | 2,768.9 | 3,009.4 | Ordinary shares (m) | | | | | | 4,259.4 |
| Non-controlling interest | US\$m | 301.5 | 515.9 | 595.5 | 661.7 | 745.4 | Options in the money (m) | | | | | | - |
| Total equity | US\$m | 1,329.9 | 1,814.5 | 3,189.0 | 3,430.6 | 3,754.8 | Total shares diluted (m) | | | | | | 4,259.4 |
| Weighted average shares | m | 2,515.0 | 2,681.5 | 3,502.7 | 4,274.1 | 4,274.1 | Valuation | Current | +12 months | +24 months | | | |
| CAPITAL STRUCTURE | | | | | | Sum-of-the-parts | | | | | | | |
| Shares on issue | m | | | | | | A\$m | A\$/sh | A\$m | A\$/sh | A\$m | A\$/sh | |
| Other | m | | | | | | IMIP RKEF (NPV12) | 1,703.2 | 0.40 | 1,724.8 | 0.40 | 1,754.4 | 0.41 |
| Total shares on issue | m | | | | | | ANI RKEF (NPV12) | 2,016.6 | 0.47 | 2,136.2 | 0.50 | 2,143.1 | 0.50 |
| Share price | A\$/sh | | | | | | ONI RKEF (NPV12) | 964.2 | 0.23 | 1,707.0 | 0.40 | 1,956.3 | 0.46 |
| Market capitalisation | A\$m | | | | | | Hengjaya Mine (NPV12) | 285.8 | 0.07 | 321.2 | 0.08 | 318.8 | 0.07 |
| Net cash | A\$m | | | | | | HNC HPAL (NPV12) | 184.4 | 0.04 | 581.5 | 0.14 | 589.6 | 0.14 |
| Enterprise value (undiluted) | A\$m | | | | | | ENC HPAL (NPV12) | 868.8 | 0.20 | 868.8 | 0.20 | 868.8 | 0.20 |
| Options outstanding (m) | m | | | | | | Other exploration | 200.0 | 0.05 | 200.0 | 0.05 | 200.0 | 0.05 |
| Options (in the money) | m | | | | | | Corporate overheads | (108.0) | (0.03) | (113.9) | (0.03) | (114.3) | (0.03) |
| Issued shares (diluted for options) | m | | | | | | Subtotal (EV) | 6,115.0 | 1.44 | 7,425.6 | 1.74 | 7,716.6 | 1.81 |
| Market capitalisation (diluted) | A\$m | | | | | | Net cash (debt) | 397.1 | 0.09 | 397.1 | 0.09 | 1,231.9 | 0.29 |
| Net cash + options | A\$m | | | | | | Total (undiluted) | 6,512.2 | 1.53 | 7,822.8 | 1.84 | 8,948.6 | 2.10 |
| Enterprise value (diluted) | A\$m | | | | | | Dilutive effect of options | | | | | | |
| MAJOR SHAREHOLDERS | | | | | | Add cash from options | | | | | | | |
| Shareholder | | | | | % | m | Total (diluted) | 6,512.2 | 1.53 | 7,822.8 | 1.84 | 8,948.6 | 2.10 |
| Shanghai Decent (SDI) | | | | | 25.6% | 1,092.3 | MAJOR SHAREHOLDERS | | | | | | |
| Tanito Group (PT Karunia) | | | | | 10.6% | 451.4 | | | | | | | |
| BlackRock Investment Management | | | | | 5.1% | 219.0 | | | | | | | |
| Directors and Management | | | | | 3.2% | 137.9 | | | | | | | |
| Shanghai Wanlu | | | | | 2.8% | 121.3 | | | | | | | |

SOURCE: BELL POTTER SECURITIES ESTIMATES

Recommendation structure

Buy: Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.

Hold: Expect total return between -5% and 15% on a 12 month view

Sell: Expect <-5% total return on a 12 month view

Speculative Investments are either start-up enterprises with nil or only prospective operations or recently commenced operations with only forecast cash flows, or companies that have commenced operations or have been in operation for some time but have only forecast cash flows and/or a stressed balance sheet.

Such investments may carry an exceptionally high level of capital risk and volatility of returns.

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